ProSales students participate annually in four internal sales competitions each year. Top finishers internally represent Baylor at external sales competitions. Sales competitions are a vital component of student development.

ProSales students are guaranteed 15+ interviews with our Corporate Partners. Scheduling and facilitating is completed for students. Faculty provide support and guidance throughout the process.

ProSales students connect with executives from a wide variety of industries. Students have multiple touchpoints with execs that strengthen business connections and jump start their careers.
Builds Your Competitive Advantage

Top Gun

Our Top Gun Training programs bring our students and corporate partners together in executive training formats. Students strengthen their networks through a series of meaningful activities while building their executive presence.

Skills Focused

Mentoring

ProSales students gain confidence in their abilities by completing real business activities designed to build 46 specific skills and 13 competencies. As a result, our partners claim ProSales graduates operate like executives with 3 years of sales experience.

Mentoring

All ProSales students are matched with Board members to serve as their executive mentors. Additionally, underclassmen are paired with upperclassmen as ProSales Bigs.
100% Full-Time Placement

By the Numbers

Average Compensation Package: $75,000
- Highest Undergrad Compensation in Business School
- 2nd Highest Undergrad Compensation across all Baylor majors
- 5th Highest Compensation @ Baylor (undergrad, graduate, doctorate)

Average # of Offers: 2.33
- Average U.S. undergrad offers: 1.17
- # of ProSales Interviews: 294

Full-Time Placements
100% Internship Placement

By the Numbers

Average Hourly Rate: $21
Average U.S. Hourly Rate: $15

Average # of Offers: 2.36
# of ProSales Interviews: 361

Internship Placements
Your Path to Success

Attend Info Session

Monthly and Interactive

Watch PBS Video

The Science of Sales

Interview Students

Seniors and Juniors

Applications due on first of each month
Starts When You Apply

Solicit References

Submit Application

2 Faculty & 1 Supervisor

Activities and Essays

Interview

Assessment of Fit

www.baylor.edu/business/selling/apply
2020-2021 Competition Winners

Baylor Business Business Development

Baylor Business Ethics Competition

Baylor Business Selling Outside

Baylor Business Value Analysis