

Interviewing Strategy

Many companies are looking for the following [key attributes](#) in an MBA candidate:

- (A) Leadership/Initiative,
- (B) Ownership/Accepting responsibility
- (C) Analytical / Critical thinking
- (D) Flexibility / Adaptability
- (E) Communication skills
- (F) Networking / Relationship building

Here are a few “typical” interview questions to determine your strengths in these areas. Remember the company is looking for what “YOU” did in these specific instances. Be specific.

- (A)
 - * Describe a challenging or stressful time in your life and how you excelled, something that you are proud of.
 - * Describe something that you are particularly proud of in the last year or two and how did you become involved in it.
- (B)
 - * Tell me about an instance that you had to work with a team or group of people to get something done. Describe how you did it.
 - * Describe a similar situation where the team or group did not interact or function well together. What did you do?
- (C)
 - * Describe a time that you had to do/complete a project that was vague/not well defined and you had only a minimal experience or relevant expertise. How did you do it?
 - * Tell me about the most complex/difficult project you have had to work on. What did you do?
- (D)
 - * Describe a time when you were asked to do something that was totally unexpected. What did you do?
 - * Describe a time that you felt you were completely out of your comfort zone. What did you do?
- (E)
 - * Tell me about a time that you had to work with others and get them to do something they did not want to do. What did you do?
 - * Describe a time when you worked with a group of people who wanted to do something differently then you did. Describe the instance and what you did
- (F)
 - * Describe a time when you had to work with a difficult person or group. Tell me about the situation and what you did.
 - * Tell me about a time that you met someone for the first time and how you followed-up with that person to build a relationship.