



When I grow up I want to be
a.....

Oh my gosh, I am here now
what!



Whether you think you can or you
think you can not, you are right.

-Henry Ford



The Difference in Success and Failure

- Albert Einstein was four years old before he could speak.
- Issac Newton did poorly in grade school.
- Beethoven's music teacher once said of him, "as a composer he is hopeless."
- When Thomas Edison was a boy his teacher told him he was too stupid to learn anything.
- F.W. Woolworth got a job in a dry goods store when he was 21, but his employer would not let him wait on customers because he "didn't have enough sense."
- Michael Jordan was cut from his high school basketball team.
- A newspaper editor fired Walt Disney because he had no good ideas.
- Winston Churchill failed the 6th grade.
- Steven Spielberg dropped out of high school in his sophomore year. He was persuaded to come back and placed in a learning disabled class. He lasted a month and dropped out of school forever.

Most of these people met someone who saw greatness in them and "expected" it from them. Can you see the greatness in yourself, or can you recognize it in someone around you this week?



Overview

Getting prepared to succeed:

- Competence leads to confidence
- You have to put something in to get something out
- Successful people take *action*



Why Don't We Set Goals?

1. Haven't been sold on why we need them
2. Don't know how to set them
3. Fear
 - Failure
 - Success



Long Term Career Management Process

- Determine what you want
- Know what is available/possible
- Create your plan with clarity
- Implement your plan
- Make adjustments as needed



Goal Setting

What career goals do you have?

- Short term
- Long term

Goal Setting

1. Set your own goal
2. Get enthusiastic about it
3. Commit to it
4. Make it specific
5. Break it down
6. Keep it realistic

Don't Measure Yourself By What You
Have Accomplished, But By What You
Should Have Accomplished With Your
Ability.

John Wooden