

Sample Resume Profiles

Sales

A results-oriented sales professional with experience in medical equipment and chemical product sales. Performance areas include sales and marketing, relationship management and staff training and development. Proven ability to select, develop and promote motivated employees within an organization. Consistent outstanding record of exceeding personal and corporate sales objectives. Awarded company's top sales award six times.

Sales

Fast track achiever in sales/sales management with 16 years experience in medical testing services and equipment. Extensive, in-depth expertise in medical technology and research including degree credentials and registration as Medical Technologist (ASCP). Proven leadership, organizational and communication skills with ability to sell both services as well as products.

Sales & Marketing

Sales and Marketing Executive with strong leadership skills and track record of proven results. Twelve years of broad, in-depth experience in management, P&L, restructuring, team building, employee development and succession planning. Consistently exceed profitability, productivity and sales objectives.

Finance

Financial manager with experience in business analysis, mergers and acquisitions, budgeting, P&L responsibility, SEC reporting, treasury operations, credit, general accounting. Over 16 years of accomplishment in the entertainment, computer equipment and consumer products industries. Strong administrative, technical and organizational skills and special expertise with departmental restructuring and development. Skilled in MIS applications, personal computers, cash management, cost and general accounting systems.

General Management

Results driven executive with strong background in general management, sales, marketing and distribution. Strong experience in consumer products and electronics. Trained in markets at Procter & Gamble. People-oriented leader who builds strong corporate culture. Decisive strategic operator driving revenues and managing rapid growth.

Analysis or Planning

An accomplished strategic planning and business analysis manager with experience in the telecommunications, aerospace, utility and health equipment industries. Substantial achievements in strategic business planning, business process re-engineering, marketing, new business development and competitive intelligence.

General Management

Dynamic and driven MBA candidate with proven record in both professional and academic excellence. Demonstrated ability to build relationships and manage upward as well as downward. Impeccable analytical abilities without fear of making and implementing recommendations. Capable of performing in fast-paced, ambiguous environments. Down-to-earth, roll up your sleeves work ethic and not afraid to get hands dirty.