

Title: The Power of Future Conversations

Production Company: CRM Learning

Reorder Information: www.crmlearning.com or 1-800-421-0833

Length: 19 Minutes

Synopsis:

Would you be surprised to find out that 80% of our conversations are focused on the past? Now really think about the conversations you overhear or have with your co-workers every day. Do they predominantly center on assessments, interpretations, opinions, comparisons- in other words, do they focus on the past?

Yes, we can learn from the past. But to really move our organizations forward and see positive results, what we need are similar techniques to help us focus first on the unlimited possibilities of the future, and then, make those possibilities realities by turning them into concrete actions.

This video will teach you how to:

- Break free of conventional patterns that stall progress or only allow for incremental advances
- Consciously choose and create the outcomes you want- in your life and for your organization
- Turn even the most difficult circumstances into opportunities that can propel your organization forward
- Dramatically increase the velocity of change within your organization by tapping into the talent and energy of those around you.